TOSHIBA
Leading Innovation >>>

- Reduce Costs
- Print Less
- Work Smarter
- Secure Your Data
- Protect the Environment

ENCOMPASS
Fleet Management Tool

What is Encompass™?

Encompass is an award-winning, fleet optimization program that Toshiba first launched in 2003. It was created to help uncover the hidden costs associated with all of your various output devices—copiers, printers, scanners and faxes—and to discover cost saving opportunities throughout your enterprise. Since its launch, we've completed over 80,000 Encompass assessments and have saved companies just like yours as much as 40%. Year after year, we continue to consolidate, simplify and optimize print environments nationwide.

Here's how it works.

One of our Managed Print analysts completes a detailed, physical walkthrough of your office and compiles an inventory of your entire fleet of document equipment, every device in every location. Using the exclusive Encompass Online analytical engine, our analysts discern usage patterns throughout the document lifecycle—from document creation, moving through storage, retrieval, distribution, and disposal. All service, support and vendor programs are measured against usage patterns to identify cost saving areas.

ENCOMPASS
Managed Print Services

Lean and green. Safe and secure.

Encompass looks beyond the surface to discover opportunities to streamline your document workflow and enhance security. We'll identify potential security risks and recommend methods to protect your data. Encompass is also designed to fully support your company's green initiatives by reducing your carbon footprint and the consumption of energy and other natural resources.

secureMFP™

Protect your valuable business data.

An unsecured print environment can leave your business at risk for data theft or abuse. That's why we recommend an Encompass Security Vulnerability assessment for an extensive document security review.

- Identify security vulnerabilities in your print environment
- Safeguard sensitive data
- Control access to devices and documents, and protect against abuse
- Ensure compliance with government regulations such as HIPAA, FERPA, Sarbanes-Oxley, and e-Discovery

eco Innovation

Help the environment, and your bottom line.

Your Encompass assessment can include a Green Report that will give you an in-depth understanding of your company's print-related eco-footprint, and offer strategies to help you reduce your environmental impact.

- Minimize the natural resources your company consumes
- Save paper and consumables
- Reduce your company's solid waste and CO_2 emissions
- Lower your energy usage and the associated costs

CIO

CIO Enterprise Value Award
WINNER

The Toshiba Encompass Document Analysis Program is the proud recipient of the CIO Enterprise Value Award for its Encompass Fleet Optimization program. Companies that have undergone the analysis and implemented the resulting recommendations have reduced annual direct operating costs by as much as $350 per employee, per year.

TOSHIBA
Leading Innovation

Three essential reports. One singular source.

Encompass was designed to address the needs of today's busy workplace. Your Encompass analysis will empower you to make well-informed decisions about your document production infrastructure. Our five-step analytical program can provide you with three indispensable reports that will assist you in meeting your business goals of increased efficiency, strengthened security, and responsible environmental practices.

Efficiency

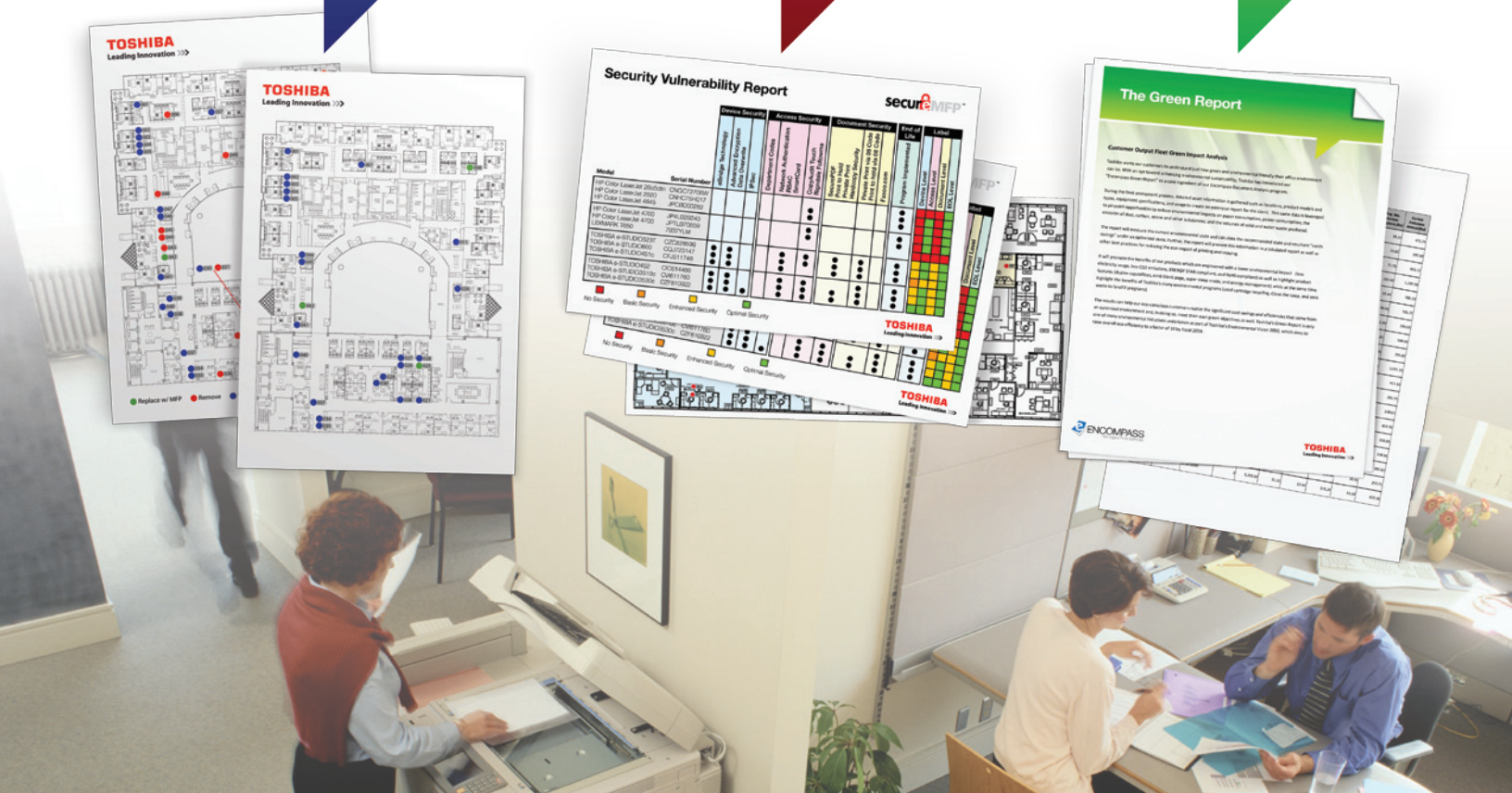
- Optimize Workflow
- Simplify Management
- Increase Productivity
- Reduce Costs

Security

- Secure Print Output
- Protect Data
- Control Access
- Comply with Regulations

Ecology

- Reduce Waste
- Lower Energy Costs
- Encourage Recycling
- Minimize CO_2 Emissions



Get on the path to maximum efficiency, security and savings.

It all starts with an Encompass analysis.

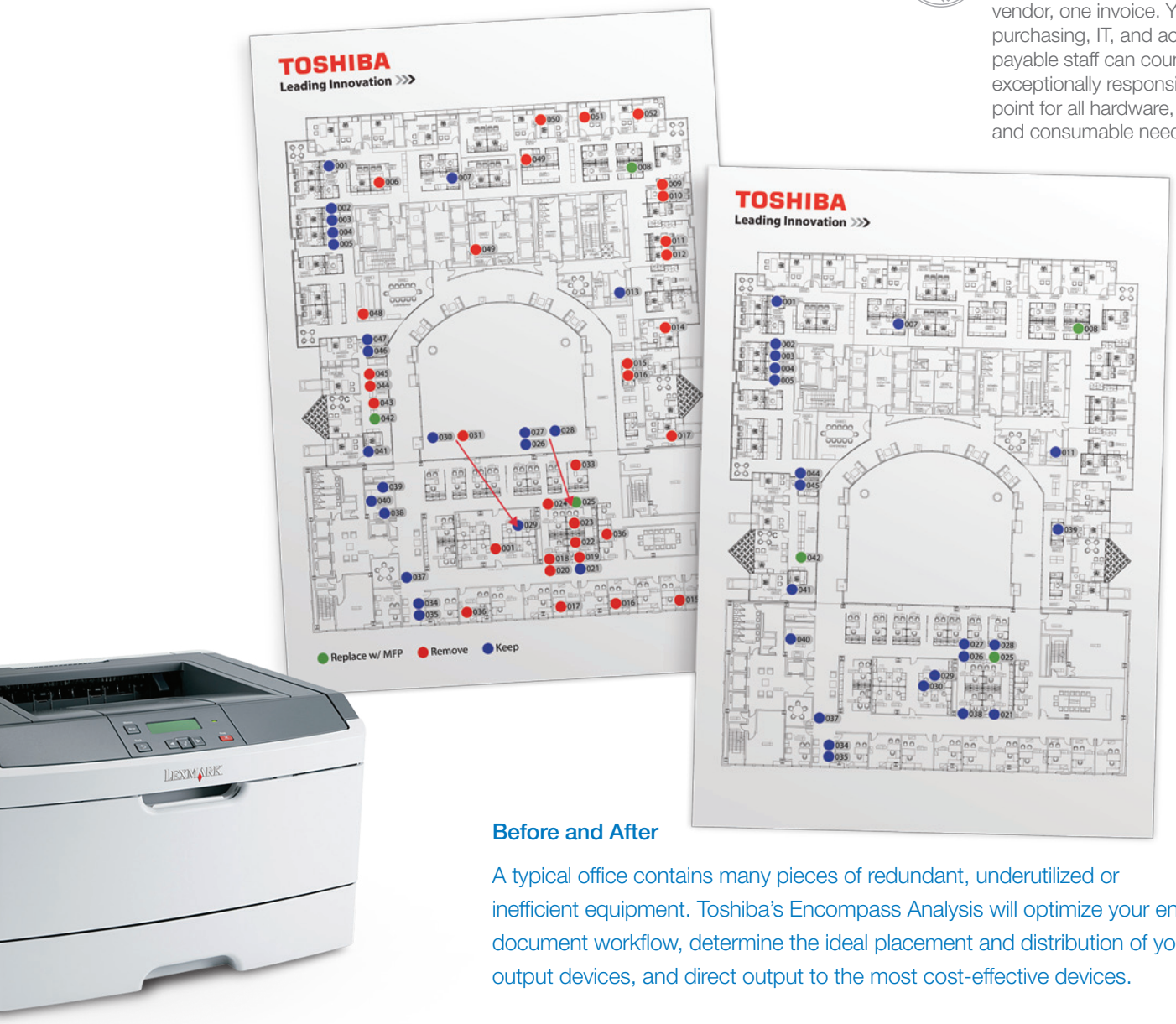
A detailed analysis of your current situation will focus on opportunities for improvement. We then work with you to design a new configuration to get the maximum efficiency from every machine in every department at the lowest possible cost per copy. This new blueprint will pinpoint the ideal deployment for new and existing equipment as well as in-depth strategies for continued cost savings, waste reduction and a clear path for future growth.

Toshiba Managed Print Services

SERVICE
We assume full responsibility for your service and support with experienced, trained technicians.

SUPPLIES
We supply all of your consumables, with exceptionally high quality toner, drums and parts.

CONTROL
We provide one simple, easily managed account—one vendor, one invoice. Your purchasing, IT, and accounts payable staff can count on one exceptionally responsive access point for all hardware, service and consumable needs.



Before and After

A typical office contains many pieces of redundant, underutilized or inefficient equipment. Toshiba's Encompass Analysis will optimize your entire document workflow, determine the ideal placement and distribution of your output devices, and direct output to the most cost-effective devices.

ENCOMPASS
Managed Print Services

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Encompass and Six Sigma

Encompass is based on the Six Sigma™ process —a highly disciplined, quantitative, and data-driven approach that gives us an exceptionally accurate and comprehensive overview of your entire document management infrastructure, allowing us to create a detailed step-by-step plan for greater efficiency, productivity, and cost-savings, now and in the future.

Our Six Sigma process:

DEFINE the objectives, constraints, timeframes and participants.

MEASURE the assets, usage, workflow and cost drivers.

ANALYZE data to create detailed cost profiles for every product and process.

IMPROVE the current environment with an effective solution.

CONTROL through ongoing benchmarking, cost improvements, etc.

Put our award-winning program into action.

At a time when more and more companies are looking for ways to reduce costs and increase efficiency, Toshiba offers a proven solution that's been helping companies like yours for years—Encompass Managed Print Services (MPS). By optimizing your fleet of printers and managing your print environment, we'll help you reach your financial goals while allowing you to focus on day-to-day operations. If there's one thing every business and our planet can use right now, it's managing to do more, with less. Call your Toshiba representative today to get started right away.

To learn more, visit www.copiers.toshiba.com

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